

**12th CII- EXIM BANK Conclave on
India Africa Project Partnership**
9 -10 March 2017; Taj Palace Hotel, Sardar Patel Marg, New Delhi, India

PROGRAMME

**DAY ONE
THURSDAY, 9 MARCH 2017**

1200 – 1300 hrs: **Networking Lunch**

1330 – 1402 hrs: **INAUGURAL SESSION**
(Durbar hall) **“India-Africa : Reinvigorating Partnership through New Initiatives”**

Even as the global economy continues to face stiff headwinds, there is renewed expectation that the emerging economies will act as the bulwark against recessionary trends and instead prop up global trade and investment flows. With rising protectionism in key global markets, the emerging economies are called upon to step up their own bilateral economic exchanges. The current global economic scenario therefore mandates further deepening of the India-Africa bilateral and multilateral partnerships. What measures will help accelerate the bilateral trade flows and take the total trade volume to \$100 billion? Is there scope for Indian industry to play a bigger part in Africa’s manufacturing renaissance? How best can India partner and finance Africa’s regional infrastructure development projects? What steps will further deeper bilateral cooperation and partnerships for sustainable development, covering areas like clean technology, solar energy, and climate-resilient agriculture? How will the partnership make a bigger difference to the lives of nearly 2.5 billion living in the two regions?

Session Moderated by **Mr Chandrajit Banerjee**, Director General, CII

1334-1335 hrs National Anthem

1335-1337 hrs Welcome Remarks by **Dr Naushad Forbes**
President
Confederation of Indian Industry

1337-1340 hrs Address by **Gen. Dr. V K Singh (Retd.)**
Minister of State for External Affairs
Government of India

1340-1343 hrs Address by **Smt. Nirmala Sitharaman**
Minister of State (Independent Charge) for
Commerce & Industry
Government of India

1343-1347 hrs Address by **Dr Ruhakana Rugunda**
Rt. Hon. Prime Minister and
Leader of Government Business,
Republic of Uganda

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1347-1351 hrs	Address by	His Majesty King Mswati-III Kingdom of Swaziland
1351-1359 hrs	Address by Chief Guest	Shri Pranab Mukherjee President of India
1359-1401 hrs	Vote of Thanks by	Mr Debasish Mallick Deputy Managing Director EXIM Bank of India
1401-1402 hrs	National Anthem	

1500 -1615 hrs :
(Durbar Hall)

**PLENARY SESSION I
“New & innovative Ways to Boost Financing of Indian investments in Africa”**

India has been actively partnering Africa's socio-economic development process. Down the years, Indian Government has extended concessional LoCs to different African countries to further the industrialization and development goals. Power, engineering, irrigation, roads, highways, rural electrification and renewable energy are some of the sectors where the concessional LoCs have been sanctioned. It is now imperative to making the LoCs more transparent and result-oriented, while providing a level playing field for the public and private sector companies to participate in the utilisation of the LoCs. Is project financing helping boost Indian investments in Africa? Will the PPP model for infrastructure project financing in Africa become more viable? In what ways can India help African countries in developing sound financial institutions that meet the region's project financing needs?

Chair: **Adi Godrej**, Chairman, CII Africa Committee & Chairman, Godrej Group

- **Hon. Jidoud Ahmat**, Minister for the Budget, Ministry of Finance, Republic of Niger
- **Patrick Dlamini**, Chief Executive Officer, Development Bank of Southern Africa
- **Bassary Toure**, Vice-President, West African Development Banque (BOAD)
- **Debasish Mallick**, Deputy Managing Director, EXIM Bank of India
- **Tadashi Yokoyama**, Head, External Representation Office for Asia, African Development Bank (AfDB)
- **S Kuppaswamy**, Advisor, Shapoorji Pallonji Group

Release of **Exim Bank** Publication on “**India's Investments in Select East African Countries: Prospects and Opportunities**”

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1615 -1730 Hrs:
(Durbar Hall)

PLENARY SESSION II

“Continental Free Trade Agreement: Making it Work for Africa”

Africa has initiated the steps to establish a Continental Free Trade Area by October this year. The Continental Free Trade Agreement, firmed up in Addis Ababa in November 2016, has come at a time when the US and Europe are moving away from mega-regional trade agreements. How critical is the agreement in the context of Africa’s intra-regional trade that is perhaps the lowest of any region in the world at 10%? Will the Continental FTA help the African economies to increase their total exports of manufactured goods, and reduce the dependence on export of commodities? What steps will ensure that the free trade area is inclusive, benefiting both large and small economies alike? While the FTA could open up the African economies to more imports, will that hurt the prospects of nascent domestic manufacturing industries? In what ways can India support Africa’s thrust toward creating a free trade area, as well catalyse the region’s economic integration.

Chair: **Sumanta Chaudhuri**, Managing Director, Small Farmers Agri-Business Consortium

- **Hon. Bernadette Essossimna Legzim-Balouki**, Minister of Commerce, Industry and Promotion of Private Sector and Tourism, Republic of Togo
- **Hon. Seydou Sadou**, Minister of Trade and Private Sector Promotion, Republic of Niger
- **Amb. Yonov Frederick Agah**, Deputy Director General, World Trade Organisation
- **Sanjay Kirloskar**, Chairman & Managing Director, Kirloskar Brothers Ltd
- **David Luke**, Coordinator of the African Trade Policy Centre of the United Nations Economic Commission for Africa
- **Hiroyuki Nemoto**, Executive Director, Japan External Trade organization (JETRO), Johannesburg

1730-1845 hrs :
(Durbar Hall)

PARALLEL SESSION I A

“Forging New India-Africa Partnerships for Long-term Energy Security”

According to the Asian Development Bank, India’s dependence on oil imports is expected to rise to 92% by 2015. Likewise, the dependence on import of gas will likely increase to 36% in the same period. Oil-producing African countries are helping India diversify its source of long-term oil & gas supplies that is critical to the country’s energy security. At the same time, India’s energy majors are playing a key part in key oil & gas E&P projects in Africa. India is also partnering Africa in developing major infrastructure that supports the oil & gas industry. To meet its growing energy demand, India has also stepped up the focus on development & promotion of alternative energy sources. Indian Government has set a target to generate 175GW from renewables by 2022. This is another area where India and Africa could establish a gamut of partnerships. The International Solar Alliance (ISA) provides a strong framework for intensifying India-Africa cooperation in the renewables space. To what extent can Africa help India reinforce its long-term energy security? Are African countries enjoying adequate access to Indian investments, technologies and expertise in the oil & gas sector? Is renewable energy a viable option for energy-deficit African economies, and how can ISA help Africa to embrace green energy? Is there scope for India-Africa joint R&D initiatives in design & manufacture of solar energy equipment?

Chair: **Rajeev Kapoor**, Secretary, Ministry of New & Renewable Energy, Government of India

- **Hon. Côme Manirakiza**, Minister of Energy & Mines, Republic of Burundi

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- **Hon. Joseph Mwanamvekha**, Minister of Industry, Trade and Tourism, Republic of Malawi
- **Rahul Sikka**, Head Africa Power Transmission and Distribution Business, Larsen & Toubro Limited
- **Prassana Sarambale**, Group Vice President- Business Development, Sterling and Wilson Pvt. Ltd.
- **D. V. Giri**, Secretary General, Indian Wind Turbine Manufacturers Association

1730-1845 hrs
(Mumtaz Hall)

PARALLEL SESSION I B
“Future-proofing Africa’s Development with World-class Education and Healthcare Systems”

Access to quality education and healthcare drives economic growth and social change. Today, as the African economies lay the foundation for sustained growth and development, there is increasing accent on establishing robust educational and healthcare systems that would help the region to full leverage its demographic advantage. Africa is the youngest continent in the world with 40% of its population in the 15-24 age group. There are 200 million young people in Africa and that number is expected to double by 2045. Robust educational and healthcare systems will enable these economies to build a young, future-ready workforce, even as the region realises the UN Sustainable Development Goals. India’s core strengths in the education and healthcare spheres seemingly have great relevance to Africa. What are the key takeaways from the Skill India programme that would be useful to Africa? Are Indian educational institutes geared to participate in Africa’s youth education & training initiatives? Are African countries offering a conducive environment for Indian pharma companies to operate on a level playing field in the region? In what ways can India help African countries to upgrade their primary, secondary and tertiary healthcare systems? Is India the best destination for African nationals who seek affordable treatment of complex diseases?

Chair: **Jayant Krishna**, Executive Director & Chief Operating Officer, National Skill Development Cooperation

- **Hon. Sibongile Simelane**, Minister of Health, Kingdom of Swaziland
- **Hon. Chiratidzo Iris Mabuwa**, Deputy Minister of Industry and Commerce, Republic of Zimbabwe
- **Hon. José da Silva Gonçalves**, Minister of Economy and Employment, Republic of Cabo Verde
- **Charudutta Achyut Apte**, Chairman & Managing Director, Sahyadri Hospitals Limited
- **Anita Patankar**, Director, Symbiosis School of Liberal Arts and Deputy Director, Symbiosis Centre for International Education

1900 hrs onwards:
(Raja/Rani Bagh)

Cultural Programme & Networking Dinner

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FRIDAY, 10 MARCH 2017

0900 – 1500 hrs : **B2B Meeting**
(Jehangir Hall)

0930 -1045 hrs : **PLENARY SESSION III**
(Durbar Hall) **“Made in Africa: Is Africa on the Threshold of a Manufacturing Renaissance?”**

Africa has the potential to emerge as world's low cost manufacturing hub. Cheap domestic labour allied with an abundance of raw materials and low cost agricultural products give several African economies the singular opportunity to become low-cost manufacturing destinations. Rising domestic demand for manufactured goods, buoyed by domestic GDP growth momentum, provide another opportunity for African countries to fast-track their manufacturing growth. The initiative to create a common regional free trade area (Continental Free Trade Area) will also open up new markets for African manufacturing firms. Against this backdrop 'Made in Africa' is geared to gain significant traction. Indian industry commands significant experience and expertise in low-cost manufacturing, and is a leader in frugal innovation. Is Africa an attractive investment destination for Indian manufacturing firms? Do Indian manufacturing firms enjoy a level playing field in Africa? Which are the manufacturing sectors in Africa where Indian investments & expertise are most needed? What are the key takeaways for Africa from the 'Make in India' programme? Is the local workforce in Africa trained to drive manufacturing growth and excellence, and how India can help Africa bridge the skill deficit in the manufacturing space?

Chair: **Shishir Priyadarshi**, Director, World Trade Organisation (WTO)

- **Hon. Konimba Sidibe**, Minister of Investment Promotion and Private Sector, Republic of Mali
- **Ratnakar Adhikari**, Executive Director, Enhanced Integrated Framework
- **S. Ganesan**, Managing Director, Econo Services
- **Omar Momin**, Head- M&A & Africa, Godrej Consumer Products Limited
- **Arijit Dutta Chowdhury**, Business Head-Africa, Ashok Leyland

1045 -1200 hrs: **PARALLEL SESSION II A**
(Durbar Hall) **“Reinforcing India's Development Cooperation with Africa”**

India's development cooperation with Africa has revolved around five areas: trade and investment, capacity building, technology transfer, grants and concessional finance and lines of credit (LOCs). India was one of the first few countries, after the Hong Kong World Trade Organization (WTO) Ministerial in 2005, that announced duty free, quota free (DFQF) access to low income countries. Several African LDCs are beneficiaries of the DFQF access. Indian private investments in Africa have also surged in recent years with major investments in telecommunications, IT, energy, and automobile sectors. Indian government and industry have also participated in key capacity building initiatives in Africa, and extended technology cooperation, apart from setting up specialised centres of excellence for the training of African youth. Looking ahead, which are the areas where India could play a key role in Africa's economic

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development? Are the concessional LOCs delivering the goods for Africa? What changes are needed for African LDCs to better access the DFQF access?

Chair: **Amb Rajiv Bhatia**, Distinguished Fellow-Foreign Policy Studies, Gatewayhouse

- **Hon. Francis Kasaila**, Minister of Foreign Affairs and International Cooperation, Republic of Malawi
- **Hon. Awad Ahmed Mohamed Elgaz**, Assistant of the President, Republic of Sudan
- **Hon. Chief Mgwagwa Gamedze**, Minister of Foreign Affairs, Kingdom of Swaziland
- **Pankaj Kumar Singh**, Advisor (Infrastructure), Ministry of External Affairs, Government of India
- **Desire Vencatachellum**, Director, African Development Bank (AfDB)

1045 -1200 hrs :
(Mumtaz Mahal)

**PARALLEL SESSION II B
“Leveraging the Existing Treaties and Agreements to Deepen Bilateral Partnerships”**

India is a strong votary of Africa’s economic integration. So, while India engages with all African nations individually, the country also works closely with different African regional bodies with the express purpose of creating common public goods that may be accessed by a greater number of people. India thus further bilateral cooperation with ECOWAS, COMESA, and EAS. At the same time, India looks to partner Africa in leveraging the market opportunities that are available to Africa by virtue of pacts like the African Growth and Opportunity Act (AGOA). In what ways can India help Africa to get the best out of the opportunities that regional and international agreements provide? How such agreements can yield long-term bilateral institutional partnerships and business collaborations?

Chair: **Ajaneesh Kumar**, Deputy Director General, The Indian Council of World Affairs

- **Hon. Modeste Bahati Lukwebo**, Minister of Economy, Democratic Republic of the Congo
- **Hon. Khalid Salum Mohammed**, Minister of Finance- Zanzibar, Republic of Tanzania
- **Ram Upendra Das**, Professor, Research and Information System for Developing Countries
- **Sanjay Kumar**, Regional Director-North, Council for Leather Exports

1200 - 1315 hrs :
(Durbar Hall)

**PARALLEL SESSION III A
“Nurturing Deep-rooted Partnerships for Total Food Security”**

There is enough food produced in the world, yet malnourishment is widespread in many regions including Africa. Nutritional and food security are critical to the progress of human societies. India has made significant progress toward achieving complete food security. With barely 3% of the world’s arable land, the country feeds 17% of the world’s population. India is partnering Africa in the agriculture sector in areas like capacity building, training, setting up of institutions, sharing of farming technologies, irrigation projects, provision of farm equipment, concessional credit, etc. India is also a large market for African agriculture produce, especially pulses. Looking ahead, can India outsource its agriculture production to Africa in a big way? What is the scope for joint R&D in agriculture research? What steps will eventually ensure total food and nutritional security of Indian and African societies?

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Chair: **Amb Pradeep Kapur**, Former Ambassador of India & Professor, University of Maryland

- **Hon. Owusu Afriyie Akoto**, Minister of Agriculture, Republic of Ghana
- **Hon. Deo Guide Rurema**, Minister of Agriculture And Live Stock, Republic of Burundi
- **Hon. Moses Vilakati**, Minister of Agriculture, Kingdom of Swaziland
- **T. R. Kesavan**, President & COO (Product Strategy & Corporate Relations), Tractors And Farm Equipment (TAFE)
- **Atul Jain**, Joint Managing Director, Jain Irrigation Systems Limited
- **Shipra Tripathi**, Vice President & Head - Irrigation Sector, Kirloskar Brothers Ltd

1200 - 1300 hrs :
(Mumtaz Hall)

**PARALLEL SESSION III B
“Building Africa- Fresh Perspectives”**

Building Africa meaningfully will encompass stepping up development within the sectors of Engineering, Construction, Infrastructure, Energy, Water and Healthcare. A blend of affordable engineering expertise along with innovative financing solutions is a must to realize this urgent need. Indian enterprises have traveled this journey during the last two decades and gained valuable experience. Indian enterprises and African governments hold joint responsibility to make it possible to leverage this experience for Building Africa in the near future.

- **Hon. Manirakiza Come**, Minister of Energy and Mines, Republic of Burundi
- **Hon. Gebremeskel Chala Motalo**, State Minister of Construction, Federal Democratic Republic of Ethiopia
- **S. Kuppuswamy**, Advisor -Group Finance & Special Projects, Shapoorji Pallonji
- **S Paramasivan**, Deputy Managing Director, Afcons Infrastructure Limited
- **Kaushlendra Sinha**, Head- Corporate Affairs, Sterling and Wilson Pvt. Ltd
- **Ravi Shankar**, CEO, SP Oil & Gas.

1315 – 1415 hrs
(Raja / Rani Bagh)

Networking Lunch

1415-1530 hrs :
(Durbar Hall)

**PARALLEL SESSION IV A
“Fast-Tracking Africa’s Infrastructure Development”**

Infrastructure deficit, resulting in acute problems like power shortage, has reduced Africa’s GDP growth by an estimated 2-3% annually. Lack of quality road and rail networks has also limited Africa’s capacity to derive greater value from its rich mineral resources. Likewise, the rural parts of Africa have failed to increase their agricultural productivity because of infrastructural constraints. Indian government and industry have been engaged in many critical infrastructure development projects in Africa, for building roads, railroad networks, power projects, dams, ports, etc. India could play an even greater part in Africa’s infrastructure development through knowledge sharing and capacity building initiatives. Do African countries see an advantage in engaging Indian firms, technologies and expertise in infrastructure development – physical infrastructure & transport infrastructure? Now that India has embarked on the course to develop 100 smart cities, is there scope for extending India’s experience in building smart cities in Africa?

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Which are the infrastructure sectors in Africa where India could make a big difference, and what are the underlying issues to be addressed in this regard?

Chair: **Anil Gupta**, General Manager-Business Development, Airports Authority of India

- **Hon. Benjamina Ramarcel Ramanantsoa**, Minister of Transport and Meteorology, Republic of Madagascar
- **Hon. Ntunzwenimana Jean Bosco**, Minister of Transport, Public Works and Equipment, Republic of Burundi
- **Hon. Ayisha Mohammed**, Minister of Construction, Federal Democratic Republic of Ethiopia
- **Prince Sihlangusemphi Dlamini**, Minister of Economic Planning and Development, Kingdom of Swaziland
- **Rajeev Mehrotra**, Chairman & Managing Director, Rites Ltd
- **Suresh Balakrishnan**, CEO & MD, Mahindra Consulting Engineers Ltd.
- **S Paramasivan**, Deputy Managing Director, Afcons Infrastructure Ltd.

1415-1515 hrs:
(Mumtaz Hall)

PARALLEL SESSION IV B “Innovative & Adaptable Technologies for Africa”

Africa and India have a growth story that requires some thought and introspection. The progress of India in indigenous technologies is worth a discussion. It is key to recognize that African economies can effectively leapfrog into development without needing to goosestep through the many steps of progress. India’s experience with the green revolution as well as the related Adaptable technologies that are Appropriate for the times and come at an Affordable price tag, constitute the Triple A technologies from India. The question to be asked is ... “are we speaking enough to each other and recognizing the opportunities that exist in this partnership?”

- **Hon. Jacqueline Ndayihanzamaso**, Deputy Minister of Agriculture and Live Stock, Republic of Burundi
- **Ajeet Kulkarni**, Associate Vice President, Kirloskar Brothers Limited
- **Vikas Agarwal**, Building and Construction and Water Resource Management, Kirloskar Brothers Limited

1530 – 1615 hrs
(Durbar Hall)

VALEDICTORY SESSION India-Africa Partnerships: Realigning for a Sustainable Future

India and Africa together have nearly 35% of the world’s population, and so any joint initiatives to address the UN Sustainability Development Goals (SDGs) would bring about a transformation change in the lives of some 2.5 billion people. Toward this, India and Africa could deepen the bilateral partnerships in areas like soft & hard infrastructure development, food security, energy security, climate change mitigation and adaptation, healthcare, and education. At the same time, India and Africa should look to expand the bilateral trade and investment flows, and push for the democratisation of multilateral bodies. Is there a perceptible difference in the way India-Africa partnerships are being forged in the wake of sweeping changes in the global economic order? In what ways can India strengthen its stakeholder role in Africa’s development & prosperity? And, how both regions can collectively take the leadership role in making the planet a sustainable and safe place for all?

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1530-1535 hrs	Opening Remarks	Chandrajit Banerjee Director General Confederation of Indian Industry (CII)
1535-1540 hrs	Remarks	Adi Godrej Chairman, CII Africa Committee & Chairman, Godrej Group
1540-1545 hrs	Remarks	Manoj Dwivedi Joint Secretary (Africa), Department of Commerce Ministry of Commerce & Industry Government of India
1545-1555 hrs	Address by Guest of Honour	Aaron Mike Oquaye Speaker of Parliament Republic of Ghana
1555-1610 hrs	Valedictory Address	M J Akbar Minister of State for External Affairs Government of India
1610-1615 hrs	Concluding Remarks	Debasish Mallick Deputy Managing Director EXIM Bank of India
1615 hrs	Conclude	

Close of the Conclave